

Executor

Chartered 1822

Trustees

## The Farmers' Loan and Trust Company

Nos. 16, 18, 20 &amp; 22 William Street

Branch Office, 475 Fifth Avenue

New York.

LONDON, 16 Cockspur St., S. W. 2 Old Broad Street, E. C.

PARIS, 41 Boulevard Haussmann BERLIN, 66 Unter den Linden, N. W. 7

Travelers' Letters of Credit, Foreign Exchange.

Administrator

Guardian

## Bank Acceptances

are daily becoming a more potent factor in the up-building of American commerce. Under the provisions of the Federal Reserve Act your imports and exports may be financed by means of our bank's acceptances, which enable merchants to move their commodities to the best advantage.

## The Mechanics &amp; Metals National Bank

OF THE CITY OF NEW YORK  
20 NASSAU STREET

Deposits (Nov. 10, 1915) \$183,400,000.

\$14,500,000

## Seaboard Air Line Railway

First and Consolidated Mortgage Gold Bonds

Series A 6%

Dated September 1, 1915 Due September 1, 1945

\$12,200,000 of these bonds having been sold, we offer the remainder at 99½ and interest, to net about 6.05%.

Complete circular upon request

Guaranty Trust Company The National City Bank of New York of New York

## SAVINGS BANKS.

## The Wabash Railroad Co.

**INCORPORATED 1827**  
**THE**  
**BROOKLYN**  
**SAVINGS BANK**

PERRPOINT and CLINTON STS.  
New Entrance—309 Fulton St.  
INTEREST AT THE RATE OF  
4 Per Cent. Per Annum

will be credited to depositors January 1, 1916, (payable on and after January 20th), on all sums entitled thereto. Deposits made on or before January 10th will draw interest from January 1st.

CROWELL HADDEN, President.

LAWRENCE F. COOPER, Vice-President.

CHARLES C. CHASE, Cashier.

CHARLES C. PUTNAM, Ass't. Comptroller.

Dated New York, January 4, 1916.

JOINT REORGANIZATION COMMITTEE

WINSLOW S. PIERCE, Chairman.

SAVINGS BANKS.

## NEW YORK SAVINGS BANK

N. W. Cor. 14th St. and 8th Avenue

Jan. 1, 1916, dividend at the rate of

## FOURPERCENT.

per annum on all sums from \$5 to \$5,000

entitled thereto, and on all sums

made on or before January 10th,

and after January 20th, 1916, on all

sums entitled thereto under the By-Laws.

Money deposited on or before January 10th,

and after January 20th, 1916, on all

sums entitled thereto under the By-Laws.

HENRY HASLER, President.

HENRY SAYLER, Secretary.

EMIL A. HUBER, Assistant Secretary.

SAVINGS BANKS.

## THE FRANKLIN SAVINGS BANK

Corner 8th Avenue &amp; 42d St.

INTEREST AT THE RATE OF FOUR PER CENT.

DEPOSITS MADE ON OR BEFORE JUN. 10TH WILL DRAW INTEREST

FROM JUN. 1ST.

WILLIAM G. CONKLIN, President.

EDWARD LEIGHTON, Treasurer.

H. W. NORDGELL, Secretary.

SAVINGS BANKS.

## GERMAN SAVINGS BANK

IN THE CITY OF NEW YORK,

COR. 4TH AVE. and 14th ST.

INTEREST AT THE RATE OF FOUR PER CENT.

DEPOSITS MADE ON OR BEFORE DECEMBER 1, 1915, ON ALL SUMS ENTITLED THERETO, AND ON ALL SUMS MADE ON OR BEFORE DECEMBER 1, 1915, ON ALL SUMS ENTITLED THERETO UNDER THE BY-LAWS.

MONEY DEPOSITED ON OR BEFORE DECEMBER 1, 1915, ON ALL SUMS ENTITLED THERETO, AND ON ALL SUMS MADE ON OR BEFORE DECEMBER 1, 1915, ON ALL SUMS ENTITLED THERETO UNDER THE BY-LAWS.

HENRY K. KOPPEL, President.

A. KOPPEL, Treasurer.

SAVINGS BANKS.

## Metropolitan Savings Bank

1 and 3 THIRD AVE. (Opp. Cooper Institute).

CHARTERED 1852.

12th DIVIDEND.

INTEREST FOR THE HALF-YEAR ENDING DECEMBER 31, 1915, AT THE RATE OF

Four Per Cent. Per Annum.

will be credited to depositors entitled thereto under the by-laws from January 1, 1916, to December 31, 1916.

MONEY DEPOSITED ON OR BEFORE DECEMBER 31, 1915, ON ALL SUMS ENTITLED THERETO, AND ON ALL SUMS MADE ON OR BEFORE DECEMBER 31, 1915, ON ALL SUMS ENTITLED THERETO UNDER THE BY-LAWS.

HENRY K. KOPPEL, President.

B. D. ANDREWS, Ass't. Sec.

TOPICS OF DAY  
IN WALL STREET

Chills and Fever Action of the Market Puzzles the Speculators.

## INCREASE IN STEEL WAGES A SURPRISE

Wall Street Afraid of Meddling by Congress in Foreign Affairs—Sterling Jumps.

Wall Street, collectively, is both puzzled and disconcerted by the stock market. Individually, it may have its opinion as to what is happening, and why it is happening, but no two ideas seem to agree. Even the traders, who are almost unanimously bearish, are frank to confess that they do not quite understand the market. It is only for the Bolivian miners, for the Bolivian miners. Presumably they will take the form of acceptances of dollar drafts. That means that there will be a market for dollar exchange in Bolivia, as there is in Chile. Another big step toward American predominance in the world's trade.

## Bewildering Factors.

A great array of factors are enumerated by those who strive to introduce logic into their stock market conjectures. The trouble is, however, that there is no substantial agreement on the import of these factors. One of the chief points of discussion yesterday was the Gary statement. Was it to be taken as bullish or bearish? Was it an argument for a protective tariff, and if so, was it a protective document, or was it important chiefly as a warning against inflation and against the low cost competition to be expected from Europe as soon as the war was over? If it was most of all a warning at this time, plainly the era of preparedness in business and finance must begin at once. The Gary statement, it was observed, made mention of the need for capital and labor cooperation, and suggested a plan to labor not to demand higher wages, but to prepare against the day when manufacturers meeting European competition and losing a considerable part of their European market—the business brought by the necessities of nations at war—must lower their costs. Yet within twenty-four hours after the statement was given to the public the Steel Corporation, through Mr. Gary, announced a contemplated increase of 10 per cent in the wages of its employees.

## Steel's Wage Increase.

Without access to the payrolls of the United States Steel Corporation there is no way of computing just what the arrangement is, but it is clear that the 10 per cent rise has not been extended beyond the common laborers so far, though there are plans afoot for giving all the employees of the corporation an equitable increase. In 1913, when the number of employees was nearer to what it is now than it was in 1914, the payroll amounted to \$207,206,170; but that included salaries as well as wages. There is nothing in annual reports to make it possible to separate the two. It is improbable that salaries will be largely increased, but wages, of course, make up much the bigger item. However, assuming that the increase to all employees will average no more than an arbitrary 5 per cent, and using the 1913 figures for a tentative working basis, the increased cost to the Corporation of its labor would be about \$10,000,000. If anything, though, that estimate would seem to be too low, another idea which showed that the issuing of the loan was managed by

opportunity afforded them by their mobilization of American securities and by the congestion at our ports holding up the free movement of exports. Sir Edward Holden, when he was in Chicago, remarked that sterling would probably be moved up to 4.80. Events have proved that he was doing something more than guessing.

## Bolivia in the Family.

At present the United States gets almost nothing from Bolivia, and adds to that country annually not more than \$3,000,000 or \$4,000,000 worth of goods. But all that is to be changed. Within a short time the Perth Amboy plant of the American Smelting and Refining Company will begin the smelting of Bolivian tin ore. It will refine the resultant product by an electrolytic process, which will make it available for tin plate production. Bolivia annually produces about \$10,000,000 worth of tin; the United States consumes about \$50,000,000 worth, most of it coming from the Sustena Settlements. Because of the export duties on tin ores there, the tin has to be refined before it is shipped. The new enterprise means that not only will American refiners get a share in the rewards of the tin plate industry but the general business between Bolivia and the United States will receive a great impetus. Credits will be established at New York for the Bolivian miners. Presumably they will take the form of acceptances of dollar drafts. That means that there will be a market for dollar exchange in Bolivia, as there is in Chile. Another big step toward American predominance in the world's trade.

## BRIEF WALL STREET NEWS.

The syndicate which offered the stock of the Davison Chemical Corporation has announced that the issue was more twice oversubscribed. Applicants are receiving about 40 per cent of their subscriptions.

## A. D. CONVERSE &amp; CO. announce that Benjamin Durbin, who has been sales manager for the firm, has been given an interest in their concern.

Directors of Cluett, Peabody & Co. have declared a quarterly dividend of 1½ per cent on the common shares, payable February 1. This compares with previous quarterly disbursements of 1 per cent.

## The Guaranty Trust Company, at a meeting of directors yesterday, elected G. M. P. Murphy, a vice-president of the company, a director.

## New Quarters for Bankers.

S. W. Straus & Co., bankers of this city and Chicago, have leased from the Wendell estate, through Derschaw & Co., the entire first floor at 15 Broad- way for their Eastern office. The new office will embrace a loan department, in addition to the selling department.

## Steel Chairman's Fear of Inflation Not Shared by Financiers.

Leading bankers in Wall Street took issue yesterday with that section of the Gary statement on the business outlook in which the chairman of the Steel Corporation said: "I fear there is great inflation." Frank Vanderlip, president of the National City Bank, was one of those who record as saying that there were as yet no signs of inflation in the banking world.

"If inflation means unbound expan-

sion," said Mr. Vanderlip, "I do not believe we have yet seen any inflation in banking. Bank reserves are ample and the character of loans is unusually good."

I have long felt we eventually should see banking inflation as one of the results of too large gold imports and reduced reserve requirements, but I think we shall see a great deal of prosperity before the time arrives when we can say that the expansion has developed into inflation."

Wall Street, in seeking reasons for the now historic Gary utterance, was firing the first gun in a campaign to enlist the support of labor and capital for the return of a protective tariff. Others felt he thought it an opportunity to inform the shareholders in an indirect manner that the directors would act conservatively this month on the question of the declaration of a dividend on the common stock.

## Bank of England Return.

London, Jan. 6.—The weekly return of the Bank of England shows the following change:

Total assets, LIABILITIES, Capital stock \$200,000.00 Surplus on market value \$10,000.00 Dividends \$1,000.00

Unpaid profits \$1,000.00

Surplus on book value \$10,000.00

Deposits as follows:

New York State \$10,000.00

Other states \$10,000.00

Not preferred as follows:

Deposits subject to time deposits certificates and other documents of credit, the amount of which cannot legally be required within thirty days \$1,000.00

Demand certificates \$1,000.00

Cash items, viz.: \$1,000.00

Exchanges and other checks for next day's clearing \$1,000.00

Other cash items \$1,000.00

Total \$10,000.00

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